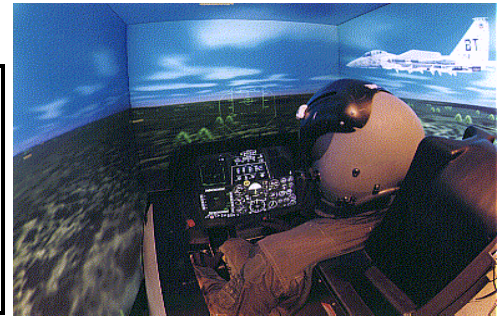


# Acquisition Reform Success Story



## Warfighter Training Research

**System Program Director:** N/A  
**Program Manager:** Dan Mudd  
**DAC:** N/A  
**Contractor:** Hughes Training, Inc.  
**Contractor PM:** John Fuller  
**Success Story POC:** Maj Pamela Bible,  
DSN 240-2422

### Program Description

The purpose of the ID/IQ task order contract is to obtain specialized technical research and support in the areas of warfighter training effectiveness behavioral research, night vision device behavioral research and engineering development, and distributed mission technology engineering development. The principal product of this effort will be the creation of a “collaboratory” environment in which both revolutionary and evolutionary training research products can be demonstrated, evaluated and improved in the larger context of the system or system concept to ensure the compatibility, sustainability and affordability of those products. The payoff will be the timely delivery of high quality, relevant products from academia, industry and the laboratory to help revolutionize training for the warfighter.

### How Streamlining Made a Difference

The technical and contracting team implemented several new streamlined contracting procedures. Oral presentations were used which reduced the time and cost of proposal evaluation. The technical evaluation was completed within 3 days after orals were completed. All RFP documents (draft and final) and other releasable documents were posted to the Internet. Open communication with industry was promoted through the use of one-on-one conferences one month after the draft RFP was released. This allowed industry to be part of the Integrated Product Team (IPT) process in developing the final RFP. Less than 5 questions were asked by industry. This approach also allowed for the incorporation of the best industry ideas into the solicitation. A true IPT was developed between all government team members throughout the entire acquisition process. The RFP, standards, source selection evaluation guide, source selection plan, and acquisition plan were developed together by the entire team. There was less rework and rewriting and documents were created in a more timely manner. The quality and thoroughness of the documents also were improved.

Measure	From	To
Receipt of buyable PR to RFP release	120 days	25 days
RFP release to award	260 days	87 days
Receipt of proposals to award	203 days	51 days
Receipt of buyable PR to Award	308 days	112 days

**Bottom Line:** A higher quality technical evaluation was performed, and the contract award was made more than two months before initially estimated, resulting in savings of manhours and dollars.